

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

February 10, 2020

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of various dump trucks awarded through Bid No. 001B7400466, in the amount of \$150,698; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot new vehicles and equipment awarded through Bid No. 1065344, in the amount of \$214,081; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot new vehicles and equipment awarded through Bid No. 1065347, in the amount of \$668,212; and

WHEREAS, Funds have been budgeted for the purchase and financing of lawn maintenance equipment awarded through Bid No. 7112.6, in the amount of \$103,250; and

WHEREAS, Funds have been budgeted for the purchase and financing of maintenance service refrigeration rack awarded through Bid No. 8509.1, in the amount of \$16,950; and

WHEREAS, The acquisition of various dump trucks, off-the-lot new vehicles and equipment, lawn maintenance equipment, and maintenance service refrigeration rack through financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That various dump trucks be purchased and financed in the amount of \$150,698 for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That off-the-lot new vehicles and equipment in the amount of \$214,081 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further



Resolved, That off-the-lot new vehicles and equipment in the amount of \$668,212 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That lawn maintenance equipment in the amount of \$103,250 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That maintenance service refrigeration rack in the amount of \$16,950 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such items have been or will be acquired before closing; and be it further

Resolved, That the president of the Board of Education and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B7400466	Various Dump Trucks Responsible Office: Division of Maintenance	
	<u>Awardee</u> Johnson Truck Center, Landover, Maryland	\$150,698
027.18.B3	Bleacher Inspection, Installation, Maintenance and Repair Service—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9) Modern Door & Equipment Sales, Inc., White Plains, Maryland R. J. McCarville Associates, Ltd., Pottstown, Pennsylvania TJ Distributors, Inc., Forest Hill, Maryland Total	\$ 60,000
1061196	Reproduction and Copying of Engineering Drawings—Extension Responsible Office: Division of Construction	
	<u>Awardee</u> American Reprographics, Inc., Rockville, Maryland	\$ 50,000



1065344	Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance	
	<u>Awardee</u> Lindsay Ford, LLC, Wheaton, Maryland	\$214,081
1065347	Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance	
	<u>Awardee</u> Herb Gordon Auto Group, Inc., Silver Spring, Maryland	\$668,212
1068653	Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment Responsible Office: Department of Materials Management	
	<u>Awardee</u> W. W. Grainger, Inc., Rockville, Maryland	\$293,774
16154	Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Home Depot, USA, Inc., Atlanta, Georgia	\$177,000
4400003819	Operation and Maintenance of Wastewater Treatment Facilities Responsible Office: Division of Maintenance	
	<u>Awardee</u> Professional Startup & Operating Services, Inc., Forest Hill, Maryland	\$ 40,000
CWA-118-19	Science Chemical and Chemical Wastes Responsible Office: Division of Maintenance	
	<u>Awardee</u> Triumverate Environmental, Inc., Somerville, Massachusetts,	\$ 60,000



MO20-47001- 20004332-I	Internet Service Responsible Office: Office of the Chief Technology Officer	
	<u>Awardees</u>	
	Atlantech Online, Inc., Silver Spring, Maryland	\$100,000
	Comcast Business Communications, LLC, Baltimore, Maryland	<u>125,000</u>
	Total	\$225,000
MO20-47001- 20004332-P	Point to Point Services Responsible Office: Office of the Chief Technology Officer	
	<u>Awardee</u>	
	Comcast Business Communications, LLC, Baltimore, Maryland	\$850,000
RQ17-214A	Custodial Supplies—3M Green Cleaners Responsible Office: Division of School Plant Operations	
	<u>Awardee</u>	
	Weiss Bros of Hagerstown, Inc., Hagerstown, Maryland	\$362,611
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 9)	
	All Source Recruiting Group, Inc., Coral Spring, Florida	
	Associated Professional Rehabilitation Services, Inc.* Brookeville, Maryland	
	Cumberland Therapy Services, LLC, Lafayette, Colorado	
	Maxim Healthcare Services, Inc., Columbia, Maryland	
	Soliant Health, Inc., Jacksonville, Florida	
	Sunbelt Staffing, LLC, Jacksonville, Florida	
	The Therapy Spot, LLC,* Pikesville, Maryland	
	Virtus Et Scientia, LLC,* Lanham, Maryland	
	Total	\$127,000



1142.7	Miscellaneous Business Forms—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardees</u>	
	Foremost Graphic Communications, Inc., Gaithersburg, Maryland	\$ 3,000
	Maryland Business Forms, Inc., Glyndon, Maryland	5,927
	RR Donnelley & Sons Company, Chicago, Illinois (Local Affiliate: Fairfax, Virginia)	<u>18,134</u>
	Total	\$ 27,061
4079.12	Health Room Supplies—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	Dealmed Medical Supplies, LLC, Brooklyn, New York	\$ 35,225
	Emergency Medical Products, Inc., Cudahy, Wisconsin	18,768
	Henry Schein, Inc., Melville, New York	19,029
	Resplife Medical Solutions, Inc.,* Lanham, Maryland	1,000
	S Freedman & Sons, Inc., Landover, Maryland	173,258
	School Health Corporation, Hanover Park, Illinois	31,443
	SMS Ambassadors Corporation, Toledo, Ohio	79,696
	Supreme Medical Fulfillment Systems, Inc., Mobile, Alabama	<u>44,980</u>
	Total	\$403,399
4100.7	Fire Alarm Parts—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	Security & Energy Technologies Corporation, Chantilly, Virginia	\$ 32,500
	Silmar Electronics, Inc.,* Miami, Florida	26,800
	VSC Fire & Security, Inc., Jessup, Maryland	<u>3,000</u>
	Total	\$ 62,300
4147.3	Office Supplies/Systems Contract—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Office Depot, Inc., Columbia, Maryland	\$995,000



4190.4	Hazardous Chemical Removal—Extension Responsible Office: Office of Curriculum and Instructional	
	<u>Awardee</u> EcoFlo, Greensboro, North Carolina	\$ 25,000
4291.3	Interpreting Services for Deaf/Hard of Hearing Individuals Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 9) Alison Faxon-St. Georges,* Burtonsville, Maryland AllWorld Language Consultants, Inc., Rockville, Maryland American Sign Language, Inc.,* New York, New York Barbara Tokker, Olney, Maryland CaptionAccess, LLC, Cary, Illinois ContextGlobal, Inc., Washington, D.C. Deborah Bienstock,* Rockville, Maryland Davida Fonner,* Silver Spring, Maryland Gina Davis,* Wheaton, Maryland HIS Sign, LLC, Ashburn, Virginia Hillary Hayes,* Rockville, Maryland Joi Bannister,* Accokeek, Maryland Judith Rockhill,* Silver Spring, Maryland Kelly Corbey,* Rockville, Maryland Kim Loan T. FitzGerald,* Silver Spring, Maryland Marla H. Rishty,* Rockville, Maryland Maryland Interpreting Services, Inc., Columbia, Maryland Sasha N. Forbes,* Germantown, Maryland Shana Windle,* Frederick, Maryland Shannyn P. Jacobs,* Ijamsville, Maryland StarSigns Interpreting, Inc.,* Rockville, Maryland Talia Moon,* Silver Spring, Maryland Thalia Edwards-Cabrera,* Germantown, Maryland The Hearing and Speech Agency of Metropolitan Baltimore, Inc., Baltimore, Maryland Vital Signs, LLC,* Silver Spring, Maryland Wendy L. Schuler,* Potomac, Maryland Total	\$150,000



4325.1	Ushers for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement	
	<u>Awardee</u> Theatre Services, Inc., Potomac, Maryland	\$ 40,000
4369.1	Security Services for Graduation Ceremonies at DAR Constitution Hall—Extension Responsible Office: Office of School Support and Improvement	
	<u>Awardee</u> Falcon Security, Bowie, Maryland	\$ 30,000
4371.1	Utility Information Management System—Extension Responsible Office: Department of Facilities Management	
	<u>Awardee</u> EnerNOC, Inc., Boston, Massachusetts	\$ 60,000
4375.2	21st Century Community Learning Center at Wheaton and Watkins Mill High Schools—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Identity, Inc., Gaithersburg, Maryland	\$220,606
4419.2	Professional Development Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> TeachingWorks, Ann Arbor, Michigan	\$236,875
4454.1	Recovery and Academic Program—Extension Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> Family Services, Inc., Gaithersburg, Maryland	\$172,274



4503.1	Crisis Prevention and Intervention Services Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> EveryMind, Inc., Rockville, Maryland	\$112,000
4885.2	Summer RISE Banquet Responsible Office: Partnerships Unit	
	<u>Awardee</u> Marriott Hotel Services, Inc., North Bethesda, Maryland	\$ 45,000
4912.1	Fitness for Duty Responsible Office: Office of the Chief Operating Officer	
	<u>Awardee</u> Human Resources Research Organization, Alexandria, Virginia	\$250,000
6684.1	Drinking Water Analysis—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u> Microbac Laboratories, Inc., Baltimore, Maryland	\$150,000
7083.8	Custodial Equipment—Extension Responsible Office: Division of School Plant Operations	
	<u>Awardees</u>	
	Acme Paper & Supply Company, Inc., Savage, Maryland	\$ 89,139
	Fitch Dustdown Company,* Baltimore, Maryland	20,997
	Leonard Paper Company, Baltimore, Maryland	6,745
	Meyer Material Handling Products, Inc.,* Indianapolis, Indiana	7,965
	S Freedman & Sons, Inc., Landover, Maryland	45,051
	S&E Paper, Inc.,* Beltsville, Maryland	38,758
	Superior Supply, Ltd, Baltimore, Maryland	32,220
	The Best Battery Company, Inc., Baltimore, Maryland	<u>21,999</u>
	Total	\$262,874
7112.6	Lawn Maintenance Equipment Responsible Office: Division of Maintenance	
	<u>Awardee</u> Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland	\$103,250



9005.10	Industrial and Technology Education Lumber Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardees</u>	
	Liberty Lumber & Supply Company, Baltimore, Maryland	\$ 82,649
	The Mann and Parker Lumber Company, New Freedom, Pennsylvania	<u>108,713</u>
	Total	\$191,362
9139.3	Refrigerated and Frozen Foods—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u>	
	Hadley Farms Bakery, Inc., Smithsburg, Maryland	\$103,800
	Cuisine Solutions, Sterling, Virginia	<u>30,300</u>
	Total	\$134,100
9161.5	Field Renovation at Various Facilities—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u>	
	Walker Willis Corporation, Sandy Spring, Maryland	\$400,000
9182.8	Concrete Removal and Replacement at Various Facilities—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardees (See note below)</u>	
	D & F Construction, Inc., Forestville, Maryland	
	E & R Services, Inc., Lanham, Maryland	
	Total	\$500,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$7,849,477

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.



Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment



Bid Activity Report  
February 10, 2020

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B7400466	Various Dump Trucks	N/A	N/A	State of Maryland Contract			
027.18.B3	Bleacher Inspection, Installation, Maintenance and Repair Service—Extension	N/A	Howard County Public Schools Contract				
1061196	Reproduction and Copying of Engineering Drawings—Extension	N/A	Montgomery County Contract				
1065344	Off-the-Lot New Vehicles and Equipment	N/A	Montgomery County Government Contract				
1065347	Off-the-Lot New Vehicles and Equipment	N/A	Montgomery County Government Contract				
1068653	Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment	N/A	Montgomery County Government Contract				
16154	Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services—Extension	N/A	U.S. Communities Contract				
440003819	Operation and Maintenance of Wastewater Treatment Facilities	N/A	Howard County Government Contract				
CWA-118-19	Science Chemical and Chemical Wastes	N/A	Baltimore County Public Schools Contract				
MO20-47001-20004332-I	Internet Service	N/A					
MO20-47001-20004332-P	Point to Point Services	N/A					
RQ17-214A	Custodial Supplies—3M Green Cleaners	N/A	Frederick County Public Schools Contract				
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities	N/A					
1142.7	Miscellaneous Business Forms—Extension	5	0	3	0	3	0
4079.12	Health Room Supplies—Extension	35	15	26	11	8	1



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February 10, 2020

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4100.7	Fire Alarm Parts—Extension	12	3	4	1	3	1
4147.3	Office Supplies/Systems Contract—Extension	7	0	4	0	1	0
4190.4	Hazardous Chemical Removal—Extension	N/A					
4291.3	Interpreting Services for Deaf/Hard of Hearing Individuals	34	16	18	12	26	19
4325.1	Ushers for Graduation Ceremonies—Extension	N/A					
4369.1	Security Services for Graduation Ceremonies at DAR Constitution Hall—Extension	N/A					
4371.1	Utility Information Management System—Extension	5	0	3	0	1	0
4375.2	21st Century Community Learning Center at Wheaton and Watkins Mill High Schools—Extension	N/A					
4419.2	Professional Development	N/A					
4454.1	Recovery and Academic Program—Extension	N/A					
4503.1	Crisis Prevention and Intervention Services	N/A					
4885.2	Summer RISE Banquet	N/A					
4912.1	Fitness for Duty	N/A					
6684.1	Drinking Water Analysis—Extension	N/A					
7065.12	Custodial Supplies—Extension	36	13	29	10	17	4



Bid Activity Report  
February 10, 2020

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7083.8	Custodial Equipment—Extension	22	7	17	7	8	3
7112.6	Lawn Maintenance Equipment	21	1	7	0	1	0
9005.10	Industrial and Technology Education Lumber	12	2	2	0	2	0
9139.3	Refrigerated and Frozen Foods—Extension	59	4	46	4	2	0
9161.5	Field Renovation at Various Facilities—Extension	29	5	1	0	1	0
9182.8	Concrete Removal and Replacement at Various Facilities—Extension	13	16	8	6	2	0
9745.1	Masonry System Repairs and Replacement at Various Facilities—Extension	57	32	2	1	1	0



